



**CALIFORNIA WINES SYMPOSIUM – CUBA 2016  
WINE FACT SHEET AND SHIPPING INFORMATION  
HAVANA, CUBA  
January 31<sup>st</sup> – February 3<sup>rd</sup>, 2016**

<b>WINERY NAME:</b>			
Contact Person:	Title:		
Mailing Address:	City:	State:	Zip:
Office Phone #:	Fax:		
Cell Phone #:	Email Address:		
Brand:	Vintage:	Appellation	
Vineyard Designation or Cuvee Name:	Alcohol%:		
Suggested U.S. Retail Price:			
Export Price:			

There are 2 pouring opportunities at the **California Wine Symposium – Cuba 2016**.

**Reception and Dinner** - Monday, February 1<sup>st</sup>, 2016 – 150 guests (Public Officials/Trade).

Please provide:

4 – Bottles per winery

**Grand Tasting** – Tuesday, February 2<sup>nd</sup>, 2016 - 800 Trade/Media Guests.

Please provide:

6 - Bottles each of up to 6 wines – Minimum 2 cases (24 bottles)

You may include up to 2 proprietary brands

Participating wineries will be given a 6 foot table during the Grand Tasting, 3:00pm – 7:00pm, Tuesday February 2<sup>nd</sup>, 2016. Set-up will be between 8:00am and 9:00am with an Opening Ceremony to kick off the symposium at 9:00am. **All vintners must be present for a photo opportunity at the 9:00am Opening Ceremony.**

**Wine must be received by September 18<sup>th</sup>, 2015**

Ship to (using the attached case card): Pack n’ Ship Direct, 621 Airpark Road, Napa, CA 94558

Additional information on wine distribution in Cuba and the Cuban market in general will be covered during a briefing in Cuba on Monday, February 1<sup>st</sup>, 2015.

**Questions:** Please contact Steve Burns at [steve@odonnell-lane.com](mailto:steve@odonnell-lane.com) or by phone at 707.938.9703.